

<b>10.5 TENDER IE111/2021 MAINTENANCE OF BORES, PUMPS AND ASSOCIATED WORKS</b>
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**Attachments:** 1. Evaluation Summary - Confidential

**RECOMMENDATION:**

**That Council**

1. **NOTES** the outcome of the evaluation process for Tender IE111/2021 Maintenance of Bores, Pumps and Associated Works, and
2. **ACCEPTS** the tender submitted by K.S. Black Pty Ltd for Tender IE111/2021 Maintenance of Bores, Pumps and Associated Works.

**PURPOSE OF REPORT:**

To report to Council on the outcome of Tender IE111/2021 and to recommend the acceptance of a tenderer.

**BACKGROUND:**

The City has sixty one groundwater bores and associated pumping units that are maintained on a four yearly cycle. These assets are very expensive and regular maintenance is required to ensure they continue to work efficiently and their life cycle is prolonged.

The current three (3) year contract/tender expired on 6 August 2021 and the City is seeking to appoint a new contractor to ensure continuity of this service.

**DETAILS:**

**Tender Advertising**

The estimated value of the tender over three years is in excess of \$600,000. As the total budget exceeds \$250,000, Policy 1.2.3 – Purchasing, requires an open tender process to be undertaken.

Under CEO delegation 1.19, the Executive Director of Infrastructure and Environment approved the Procurement Plan, which included the following Evaluation Criteria.

<b>EVALUATION CRITERIA</b> <i>(Regulation Part 4 S14(2a))</i>		
<b>Criteria</b>	<b>Weighting</b>	<b>How it will be evaluated</b>
1. Relevant Experience	50%	Respondents must, as a minimum, address the following information: a) Experience, expertise in the servicing of submersible pumps and developing of groundwater bores. b) Provision of an organisation and management structure consistent with implementing all tasks to the required standard and within any specified timeframe. c) Capacity to address the broad range of technical aspects involved in delivery of the required service.
2. Resources and Key Personnel Skills	40%	Respondent must demonstrate that it has the required plant, equipment, materials and appropriately skilled staff to undertake the service. Respondents must, as a minimum, address the following information: a) Evidence of the tenderer having the required plant/equipment and staff to attend to emergency callouts within two working days during the irrigation period.

EVALUATION CRITERIA (Regulation Part 4 S14(2a))		
Criteria	Weighting	How it will be evaluated
		b) Evidence of at least one employee having a drillers licence from the Australian Drilling Industry Association (A.D.I.A)
3.	Environmental Responsibility	10%
		Respondent to address the following information: a) Provide details of your organisations environmental policy and/or practices which manage or reduce the impact on the environment. b) Offer details of any initiatives that would support the City's sustainability objectives and environmental targets. (i.e., recycle, reuse and reduce.)
<b>TOTAL</b>		<b>100%</b>

At the close of the consultation period, three (3) tender responses were received, all of which were judged compliant, from the following companies:

- Acemark Investment ATF The McFadden Trust t/a Hydroquip Pumps
- Kloof Investments Pty Ltd t/a Allpumps and Water
- K.S. Black Pty Ltd

### Tender Assessment

The tenders were assessed by members of the evaluation panel (below) and each tender was assessed using the above Evaluation Criteria, with a scoring system being used as part of the assessment process.

Title	Role
Coordinator Parks Strategy & Projects	Voting
Technical Officer Parks	Voting
Team Leader - Reticulation	Voting
Procurement and Contracts Officer	Non-Voting

### Evaluation

A summary table for each compliant Tenderer is provided below. A full outline of the Qualitative Evaluation Criteria for each Tenderer and pricing is contained with **Confidential Attachment 1**.

Company	Qualitative Score/100	Ranking
K.S. Black Pty Ltd	91	1 <sup>st</sup>
Acemark Investment ATF The McFadden Trust t/a Hydroquip Pumps	72	2 <sup>nd</sup>
Kloof Investments Pty Ltd t/a Allpumps and Water	50	3 <sup>rd</sup>

### CONSULTATION/ADVERTISING:

The Request for Tender IE111/2021 was advertised in the West Australian and on both the City's website and Tenderlink portal on the 17 April 2021.

### LEGAL/POLICY:

The Request for Tender was prepared and advertised in accordance with The City's Purchasing Protocol, Policy No. 1.2.3 – Purchasing.

### RISK MANAGEMENT IMPLICATIONS

Low: It is low risk for Council to accept the preferred tenderer.

**STRATEGIC IMPLICATIONS:**

This is in keeping with the City's *Strategic Community Plan 2018-2028*:

*Enhanced Environment*

*Our parks and reserves are maintained, enhanced and well utilised.  
We have improved resource efficiency and waste management.  
We have minimised our impact on the environment.*

**SUSTAINABILITY IMPLICATIONS:**

This is in keeping with the following key sustainability outcomes of the *City's Sustainable Environment Strategy 2019-2024*.

*Water Use Reduction/Water Quality Improvement  
Urban Greening and Biodiversity*

**PUBLIC HEALTH IMPLICATIONS:**

This is in keeping with the following priority health outcomes of the City's *Public Health Plan 2020-2025*:

*Increased physical activity*

*Reduced exposure to ultraviolet radiation*

**FINANCIAL/BUDGET IMPLICATIONS:**

Costs associated with the maintenance of bores and pumps are charged against the relevant operating account.

Total projected expenditure for each of the tenderers over the three (3) year life of the tender, as shown in the confidential attachment, was modelled on typical examples of major and minor works and based on historical expenditure. This provided a comparison of anticipated expenditure for each of the submissions.

Whilst the annual expenditure under this tender can vary from year to year dependant on programmed projects and un-programmed repairs, it is estimated that the total value will be in order of \$600,000 to \$650,000 per financial year.

**COMMENTS:**

The tender submission from K.S. Black Pty Ltd complies with all the tender requirements. The submission was satisfactorily presented and included all relevant and specific information required and requested within the tender specification.

The Evaluation Panel deemed the response to be convincing and credible, demonstrating the capability, capacity and experience to all Evaluation Criteria.

The Evaluation Panel recommends that K.S. Black Pty Ltd be accepted for Tender IE111/2021 Maintenance of Bores, Pumps and Associated Works, as it offers the best overall value for money to the City.