

6.2	LATE REPORT: TENDER 565-19 SUPPLY AND DELIVERY OF TWO (2) WASTE COLLECTION VEHICLES - APPOINTMENT OF SUCCESSFUL TENDERER
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TRIM Ref: D19/54173
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Attachments: 1. Qualitative Evaluation Criteria - Confidential

RECOMMENDATION:

That Council **ACCEPTS** the tender submitted by Truck Centre WA Pty Ltd for Tender No. 565/19 for the Supply and Delivery of Two (2) Waste Collection Vehicles.

PURPOSE OF REPORT:

To report to Council the outcome of Tender 565/19 and to recommend the acceptance of a tenderer.

BACKGROUND:

Consistent with the City's Fleet Renewal Program, there is a requirement to replace two waste collection vehicles; a rear lift and side lift vehicle. These will replace fleet numbers P3519 and P3522.

DETAILS:Tender Advertising

The allocated budget for the project is \$860,000. As the budget exceeds \$250,000, *Policy No. 1.2.3 – Purchasing* requires an open public tender process.

Under CEO Delegation 1.19, the Executive Director Infrastructure and Environment approved the Procurement Plan, which included the following Evaluation Criteria:

Qualitative Criteria	Weighting
<p>1. Required Features</p> <p>Submissions must contain the following information in attachments labelled:</p> <ul style="list-style-type: none"> a) Demonstrated Required Features (as outlined in Part 2 Specifications - Items 1-37, for Separable Portions 1 and 2) b) Environmental Performance (including CO2 emissions) <p>Responses to provide the following information:</p> <ul style="list-style-type: none"> (i) Product Information Sheet - List of required features as specified / indicated in Specifications. (ii) General operation procedures/plans. (iii) Safety features. 	60%

Qualitative Criteria	Weighting
<p>2. Ease of Servicing and Repairs (as outlined in Part 2 Specifications - Items 38-42, for Separable Portions 1 and 2)</p> <p>Submissions must contain the following information in an attachment labelled:</p> <p>a) Ability to Maintain Equipment</p> <p>Respondents to provide the following information:</p> <ul style="list-style-type: none"> (i) Ease of vehicle servicing. (ii) Availability of spare parts. (iii) Number of technical support staff available. (iv) Warranty. (v) Availability of staff during normal working hours and after hours. (vi) Expected turnaround times for servicing. (vii) Service frequency. 	<p>25%</p>
<p>3. Relevant Experience</p> <p>Submissions must contain the following information in an attachment labelled:</p> <p>a) Relevant Experience</p> <p>Respondents to provide the following information:</p> <ul style="list-style-type: none"> (i) Details of similar units supplied to similar Councils and/or organisations. (ii) Provide references in relation to the above including contact details. 	<p>15%</p>

The Request for Tender 565/19 was publicly advertised in the West Australian on Wednesday 13 February 2019 and invited submissions until Monday 11 March 2019.

As the City was advertising for two types of waste collection vehicle, i.e. a rear lift and side lift vehicles, the tender was let as a separable portion contract to potentially attract more market interest. As such the City have the option of awarding of the two portions separately.

At the close of the advertising period, 2 tender responses were received from the following companies:

- **Truck Centre WA Pty Ltd.** Submissions for both separable portions (including an alternate submission for separable portion 1, with the rear lift body supplied by Garwood).
- **Daimler Trucks Perth.** Submissions for both separable portions.

Tender Assessment

The tenders were assessed by members of the Tender Evaluation Panel (below) and each tender was assessed using the above Evaluation Criteria, with a scoring system being used as part of the assessment process.

Title	Role
Executive Director Infrastructure and Environment	Chair – non-voting
Manager Waste and Recycling	Voting
Depot Operations Supervisor	Voting
Procurement and Contracts Officer	Voting

Evaluation

A summary table for each compliant Tenderer is provided below. A full outline of the Qualitative Evaluation Criteria for each tenderer and pricing is contained within **Confidential Attachment 1**.

Separable Portion 1 (Rear Loader Waste Collection Vehicle)

Company	Qualitative Score/100	Ranking
• Truck Centre WA Pty Ltd	80	1
• Truck Centre WA Pty Ltd – Alternate Offer	58.5	2
• Daimler Trucks Perth	37.5	3

Separable Portion 2 (Side Loader Waste Collection Vehicle)

Company	Qualitative Score/100	Ranking
• Truck Centre WA Pty Ltd	80	1
• Daimler Trucks Perth	48	2

Based on the evaluation panel discussion, the submission from Truck Centre Pty Ltd was the highest ranked submission against the Qualitative Evaluation Criteria.

Once the tenders were ranked on the Qualitative Evaluation Criteria, the evaluation panel made a value judgement as to the cost affordability, qualitative ranking and risk of each Tender, in order to determine which Tender presented the best value for money to the City.

CONSULTATION/ADVERTISING:

The Request for Tender No. 565/19 was advertised in the West Australian on 13 February 2019 and on both the City's website and Tenderlink portal between 13 February and 11 March 2019.

LEGAL/POLICY:

The RFT was prepared and advertised in accordance with the City's Purchasing protocols: *Policy No. 1.2.3 – Purchasing*.

RISK MANAGEMENT IMPLICATIONS:

Medium Fleet downtime, safety considerations (due to high wear & tear), and higher CO₂ emissions (due to aging fleet).

STRATEGIC IMPLICATIONS:

This is in keeping with the City's *Strategic Community Plan 2018-2028*:

Enhanced Environment

We have improved resource efficiency and waste management.

We have minimised our impact on the environment.

Accessible City

We have embraced emerging transport technologies.

Bids for alternate power source options were introduced, but no offers were received on this occasion.

Thriving Places

Our physical assets are efficiently and effectively managed and maintained.

Innovative and Accountable

Our resources and assets are planned and managed in an efficient and sustainable manner.

SUSTAINABILITY IMPLICATIONS:

The new trucks supplied will conform to the latest Euro 6 emissions standards. This aligns with the City's Sustainable Environment Strategy to select lower emissions options until alternative fuel options are more readily available in the future.

FINANCIAL/BUDGET IMPLICATIONS:

The costs associated with this contract would be met from the City's 2018/2019 Annual Budget, which has an allocation of \$860,000 capital for this fleet renewal. The lump sum price of the recommended contractor was within the allocated budget.

COMMENTS:

The submission from Truck Centre Pty Ltd complies with the tender requirements. The response was well-presented and included all specified attachments. The Evaluation Panel deemed the response to be convincing and credible; demonstrating excellent capability, capacity and experience relevant to the Evaluation Criterion.

Reference checks were conducted for Truck Centre Pty Ltd by contacting three other local governments. Referees were satisfied with Truck Centre Pty Ltd.'s performance on their respective orders and subsequent aftersales support and maintenance provision.

The Evaluation Panel recommends that Truck Centre Pty Ltd be accepted for Tender No. 565/19 as they presented the best overall value for money to the City.